

Valentin Hervouet

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EDUCATION

SKEMA Business School, Paris, France & Raleigh, NC, USA June 2026

Master's Degree in Management | Marketing | GPA: 3.5

CESI Graduate School of Engineering, Bordeaux, France & San Francisco, USA June 2025

Master's Degree in Engineering | Computer Science | GPA: 3.91

Aurlom Prépa, Paris, France May 2021

Associate's Degree (BTS) in International Trade | Graduated with high honors | GPA: 4.0

PROFESSIONAL EXPERIENCE

HP | Sustainability Program Manager | Paris, France Sep 2025-Aug 2026

- Conduct internal and external trainings and represent HP at sustainability conferences and partner events to promote HP's sustainability programs and reinforce its leadership in Sustainable IT.
- Designed and deployed globally an AI agent that auto-generates sustainability sales decks from structured inputs and SIR, cutting manual effort and increasing the number of customer RFPs supported.

Amazon | Program Manager | Luxembourg, Luxembourg Feb 2025-Aug 2025

- Reduced investigation time by 93% for senior PMs by redesigning DEA workflows, automating analyses with AWS/Python, and delivering SOPs + training. Projected savings: €200K/year.
- Led the retrofit of 10,000+ telematics devices across Europe, ensuring project continuity during the main PM's absence and meeting strict operational deadlines.
- Developed data pipelines, automated email newsletter, and dashboards (using VBA, Lambda, S3, Redshift, and QuickSight) to automate tracking and enable real-time visibility for stakeholders.

AWS | Solutions Architect | Madrid, Spain Jun 2024-Sept 2024

- Collaborated in the development of a three-tier application for AWS Tech Alliance, enhancing student employability by connecting over 380,000 learners globally with industry-relevant tech skills.
- Automated the deployment of Landing Zones and essential services for hackathons and student training.
- Developed an internal reporting tool, improving intern communication and streamlining report delivery.

Amazon | Business Analyst | Luxembourg, Luxembourg Sept 2023-Feb 2024

- Utilized Python, SQL, and AWS services (S3, Redshift) for developing and maintaining QuickSight dashboards, ensuring real-time data for 150 users, and enhancing decision-making.
- Developed a tool for comparing forecasted versus actual truck usage, optimizing resources, and meeting strict deadlines across multiple European Sort Centers.

UCare Pharmacy | Product Manager | Phnom Penh, Cambodia Jan 2023-Apr 2023

- Successfully led the development of a new mobile application using Flutter and PHP Laravel by collaborating with cross-functional teams, including UX designers, developers, and QA engineers.
- Improved website performance by 27% by migrating from Prestashop to Webflow, leveraging the platform's inbuilt optimization tools, resulting in an improved UX and a decrease in bounce rates by 18%.
- Utilized Excel to optimize stock updates, resulting in a 12% increase in online sales over a 6-month period.

Arval Trading BNP Paribas Group | Business Analyst | Annecy, France May 2022-Aug 2022

- Increased team efficiency by 10%, conducting research, analyzing business, and creating an automated KPI dashboard using SQL and SAS, and design thinking methodologies.
- Increased the company's potential profit by 12%, analyzing and adapting the pricing system of the company's marketing plan in close collaboration with the finance department.

Qilu | Co-founder & CEO | Stanford, USA Ongoing

- Co-founded a visa and relocation platform, placing 3rd at Stanford's annual startup pitch competition.

SKILLS & CERTIFICATES

Software: AWS Suite, Google Analytics, Google Tag Manager, SAP, Adobe Creative Suite, Google Big Query

Languages: French (*Native*), English (*Fluent*), Spanish (*Fluent*), Mandarin Chinese (*B2*), ASL (*Intermediate*)

Certificates: Google Project Management (**Google**), CLF-C02, AIF-C01, SAA-C03 (**AWS**), CAPM (**PMI**)